

Curriculum Vitae

LEONARD J. PARADISE SR.

Certified Restorer # 94

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EDUCATION

Graduated West Genesee High School (1973)

- New York State Regents Diploma
- All Technical Disciplines

POST – GRADUATE EDUCATION

Marshal Swift Cost Estimator Certification, Online (2007)

NYS Division of Codes Intro to NYS Existing Building Code , Syracuse, NY (2006)

Contractors Pricing Methods, Nashville, PLRB Nashville TN (2006)

Mold Science Updated, PLRB Nashville TN (2006)

Religious Buildings Loss and Mitigation, PLRB Nashville TN (2006)

Problem Buildings, PLRB Nashville TN (2006)

Building Codes, Lorman Education Services, Syracuse NY (2006)

Construction Management for Large Loss, PLRB San Antonio TX (2005)

Appraisal of Large Loss, PLRB San Antonio TX (2005)

Commercial Roof Losses, PLRB San Antonio TX (2005)

Adjusting Water Losses With Mold, PLRB San Antonio TX (2005)

Adjusting Large Losses, San Antonio TX (2005)

Large Loss, Controlling your Consultants, PLRB Orlando, FL (2003)

Onondaga County Public Safety Institute, Public Safety Critical Incident Management, Syracuse, NY (2003)

New York State Fire Training, Conducting Live Fire Training, Syracuse, NY (2002)

New York State Fire Training, Live Fire Safety Course, Syracuse NY (2002)

Onondaga Community College, Hazardous Material Awareness, Syracuse, NY (2002)

Onondaga Community College, OSHA Safety Refresher Course, Syracuse, NY (2002)

Certified Microbial Remediation Supervisor Course, AIAQ, Syracuse, NY (2002)

Incident Command Course, New York State, Marcellus, NY (2001)

Accident Victim Extrication Course, New York State, Marcellus, NY (2001)

Microbial Remediation Technician Training Course Syracuse, NY (2001)

Daubert Decision: Trends and Implications For Testifying Experts, University of California Conference (2001)

New York State Fire Chief's Conference on Firefighting, Syracuse, NY (2001)

Mold Remediation Technician Course, Indoor Air Quality, Syracuse, NY (2001)

Restoration and Mold Remediation, Association of Cleaning and Restoration, Colorado Springs, CA (2001)

New York State Fire Chief's Conference on Firefighting, Syracuse, NY (2000)

Leadership Conference 2000, National Institute of Restoration, San Antonio, TX (2000)

Industry Trends and Technology, Association of Cleaning and Restoration, Nashville, TN (2000)

POST –GRADUATE EDUCATION continued:

Bus Rescue Course, New York State, Marcellus, NY (1999)
 Technology conference and update, Association of cleaning and Restoration Palm Springs, CA (1999)
 Core Course 101, International Society of Appraisers, Tampa, FL (1997)
 Technical Update Conference, Association of Cleaning and Restoration, Los Angeles, CA (1997)
 Technology 96 Seminar, Computer Technology, Association of Cleaning and Restoration, New Orleans, LA (1996)
 Global Wrap Services School, Global Industries, Philadelphia, PA (1995)
 Technical Seminar on Fire Restoration, Association of Cleaning and Restoration, San Francisco, CA (1995)
 Disaster Klean Up Chapter Conference on Restoration, Philadelphia, PA (1995)
 Technical Update, Contents Restoration, National Institute of Disaster Restoration, Salt Lake City, UT (1995)
 Leadership Conference, National Institute of Restoration, Nashville, TN (1995)
 Conference on Restoration Techniques and Trends, Association of Cleaning and Restoration, Orlando, FL. (1994)
 Certified Restorer Continuing Education, National Institute of Disaster Restoration, Washington, DC (1994)
 NIFR Technical Seminar, National Institute of Fire Restoration, Boston, MA (1994)
 Leadership Council Update, National Institute of Restoration, St. Louis, MO, (1994)
 Restoration Technology Continuing Education, Restorx, San Juan, Puerto Rico (1994)
 Conference on Restoration Trends, First General Enterprises, Cancun, Mexico (1994)
 Restoration Technology Update, Restorx, (1993)
 Conference on Cleaning and Restoration, Association of Cleaning and Restoration, Las Vegas, NV (1993)
 Conference on Restoration and Insurance Coverage, First General Enterprises, New Orleans, LA (1993)
 Advanced Business Management and Technical Course, Restorx Inc., New Orleans, LA (1992)
 Executive Conference, National Institute of Restoration, Kansas City, MO (1992)
 Conservation Symposium, Massachusetts Institute of Technology, Boston, MA (1992)
 Technical Conference, First General Enterprises, Fort Worth, TX (1992)
 Executive Leadership Conference, National Institute of Restoration, (1992)
 Certified Restorer School, National Institute of Disaster Restoration, Arlington, VA (1991)
 Restoration Business Management, National Assoc. of Home Builders, Atlanta, GA (1991)
 Restorx Conference on Restoration Technology, Nassau, Bahamas (1991)
 Bad Faith Seminar, Property Loss Research Bureau, Chicago, IL (1991)
 Restoration Conference, First General Enterprises, Ft. Lauderdale, FL (1991)
 Executive Conference, National Institute of Restoration, St. Louis, MO. (1990)
 Technology and Trends Conference, First General Enterprises, San Juan, Puerto Rico (1990)
 Certified Restoration Technician, National Institute of Disaster, Pittsburgh, PA (1989)
 Study in Odor Technology, Un-Smoke Systems, Pittsburgh, PA (1989)
 Study in Restoration Technology, Un-Smoke Systems, Pittsburgh, PA (1989)
 Leadership Conference on Restoration. National Institute of Restoration, Pittsburgh, PA (1989)

PROFESSIONAL EXPERIENCE:

Principle, L.J.Paradise Construction, 1972 –1992, Commercial General Construction Company, Syracuse, NY

- Specialized in Retail, Restaurant, Office Building, and Warehouse Facilities.
- Offices in Syracuse, New York and Tampa, Florida
- Oversight of day-to-day operations of five project managers, eight field superintendents and up to 50 field employees.
- On site supervisor for construction of Fresno's Bar and Grill in Camillus, New York, Tex-Mex theme restaurant, oak finishes with hand crafted oak trim, Mexican Tile floors, Stain Glass décor. Start to opening in sixty days.
- On site supervisor for the conversion of 7000 square foot Jack Appleseeds Restaurant to the Manhattan Café, Complete gutting of the structure, including new underground plumbing to opening in twenty three days.
- Oversight of the construction of the Winkworth Professional Building, 16,000 square foot two story office building.

- Oversight of the design and construction of the Opera House Restaurant, in Middletown, Connecticut.

PROFESSIONAL EXPERIENCE: continued

- Turn a balcony and entrance of a circa 1850 opera house into a Fine Dining Restaurant. Project was profiled in Remodeling Contractor Magazine August 1985.
- Oversight of the conversion of the first two New York State Thruway rest stops into Burger King Restaurants, profiled in Remodeling Contractor Magazine April 1986.
- Supervised construction of McDonald's Restaurants at Route 11 North Syracuse, NY Route 20, Lafayette, New York, Teal Ave Syracuse, New York.
- Supervised Retail store installations for Payless Shoes (14 stores), Record Town (3 stores), Papa Gino's Restaurants (4 restaurants), Fashion Bug Stores (13 stores), Marshall's (2 stores), Kiddie City, Forest City Auto Parts, Hopkins Fine Jewelry, Gentleman's Warehouse, Pizza Hut Restaurant (5 Projects), Toys R Us, Arby's (2 restaurants), Mothercare Stores (5 Stores), B. Dalton Book Store, Webster's Men's Ware (2 stores), Taco Bell (6 restaurants), Koenig Art Emporium (4 stores), Great Expectations (2 stores), Regis Hair Salons (2 Stores), Jeans West (3 stores), Pepperidge Farms Restaurant, Coconuts, Hickory Farms
- Oversight of the design and construction of industrial facilities for Hoffman Sausage, Beam Mack Truck,
- Seneca Supply, Pall Trinity Manufacturing.
- Principle, Loss Recovery System Inc., 1983-present, formerly First General Services of Syracuse Inc. Syracuse, NY.
- Over see day-to-day operations of large restoration service firm, including financial, insurance requirements, human resources, marketing, sales, contracts, production, safety, customer service, collection, legal work,
- Oversight of the restoration of major school incidents at:
 - Oswego High School (FIRE)
 - New Haven Elementary School (MAJOR PUFF BACK)
 - Onondaga Madison BOCES (FIRE)
 - Stonehenge Elementary (FIRE)
 - Mohawk Valley Junior High (MAJOR WATER LOSS)
 - Mexico High School (ATTIC FIRE)
 - Lyncourt School (MAJOR WATER LOSS)
 - Clyde Savannah High School (FIRE)
 - Cortland BOCES (MAJOR BLACK WATER FLOOD)
- Oversight of the restoration of the document archives at the First Baptist Church Southwood, NY.
- Onsite supervisor for the business continuation plan and restoration of contents for the Montessori School after major fire. Total time missed by students two days.
- On site supervisor Farm and Family store smoke contamination of structure and contents 2 weeks before Christmas, Contents and Structure cleaned in four days.
- Oversight of the restoration of Swedish Auto Facility after heavy smoke loss from vehicle fire in the structure, Business continuation consulting along with structure and contents restored.
- Oversight for the business continuation, structure and contents restoration for Marcellus Veterinary Hospital. Two days down time.
- Co managed (Inrecon Inc.) St. Johns Lutheran Church Fire Lyons, New York, Oversight and coordination of the contents restoration along with pew restoration.
- On site supervisor St. Michael's Lutheran Church, major fire in the school wing, coordinated the cleaning and restoration of the church that was attached to the school.
- Ten years commercial roofing experience, Paradise Waterproofing, at the start of construction business career. Oversight of roof replacements, restoration of roof coverings, installation of Modified Bitumen, Built up Asphalt, Built up Tar, Single Ply and more.

EXAMPLES OF FORENSIC WORK:

Osceola County Florida, St Paul Travelers, Hurricane damage to multiple locations for county owned facilities, Work with adjuster to review quotes on building restoration on multiple structures through out the county. Determined one vendor was over billing on multiple projects by 2 and 3 times the hurricane price structure. After review the vendor was dismissed and paid county officials for possible reimbursement reopened bills.

135 Corporate Woods Park, Rochester, New York, St. Paul Travelers, Three-story water loss, worked with adjuster to contain mitigation cost to actual needs. Review and correct vendor billings to industry standards. Complete damage assessment for reconstruction and photo document.

530 7th Ave, New York City, New York, Utica First Insurance, third party liability, subcontractor caused vault fire, investigated possible subrogation avenues with adjuster. Calculated replacement cost of main electrical switchgear. Interfaced with primary coverage to determine cost allocations.

Trinity Church and St. Paul's Chapel, New York City, New York, Ground Zero World Trade Center collapse, Project Manager for St. Paul Insurance on Trinity Church, St. Paul's Chapel, a 25 story high rise office building and a 6 story day care center less than one block from ground Zero. The project included interior cleaning, exterior cleaning including a 280 foot tall spire, all HVAC and mechanical items, the oldest stain glass in the country, St. Paul's Chapel the second oldest continuously used structure in the country, the original painting of the seal of the United States commissioned by George Washington, the original painting of the seal of the state of New York, Elevators including shafts, 40 tenant spaces, two TV studios and a book store and contents owned by Trinity Parish. All had to be coordinated in the Red Zone causing major access problems to be overcome. Cost reduction due to on site Forensic Damage Consultants intervention \$3,800,000.00.

Certified Traffic Controls, Andover, New York, St. Paul Insurance, Major Fire, no public adjuster involved, approximately 80 percent of the structure had burned to the ground. Using pictures from the adjuster and data supplied from a site visit by the adjuster an assignment was given to produce a replacement cost for the structure. The structure was a 22,500 square foot manufacturing facility with all of the appropriate machinery and systems needed to produce road signs. The report generated was calculated at normal commercial construction cost, system by system. Total cost to replace the structure was \$560,552.34 or \$24.88 per square foot of structure. The loss was settled using these figures in a timely and amicable fashion by the adjuster.

R.J. Picture, Jamesville, New York, Motor Vehicle Strike, Allstate Insurance, public adjuster and attorney, third party coverage. The structure had sustained a major strike to the front left corner. The structure consisted of block, with a blue stone veneer and aluminum storefront windows. The interior consisted of suspended ceiling, painted block and V.A.T. floor tiles. The property owner's contractor had submitted an estimate that included pre-existing damage to the structure (\$37,422.00). The estimate was not in compliance with normal protocol for insurance loss settlement. The structure was abandoned at the time of the loss, the electric and water had been terminated. The structure sat on the side of an embankment to a large creek. There were several settlement cracks that were due to the structure being built on the side of an embankment. Damage existed in the structure from both deterioration from vacancy and that being done when the previous tenant removed the laundry mat. The assignment was to separate, evaluate and prepare a proper cost for the repair due to the loss. This was successfully completed and it is believed the loss was settled using the figures prepared by Leonard J Paradise Sr. (\$14,582.78)

Highland Physician Group, TST Associates, Narrowsburg, New York, St. Paul Insurance, Major basement fire that jumped directly to the attic area. Both basement and the attic were damaged beyond repair. The structure consisted of 2 x 6 framing, brick veneer, rafters and a shingle roof. The initial assignment was to evaluate the contents for clean ability and whether the structure could be repaired. A site visit for test cleaning and structural evaluation accomplished this. Preliminary report stated the contents were questionable or borderline and the structure was a total loss due to the type of construction. The second phase of the assignment included a detailed line item appraisal to determine the cost to replace the structure. This was completed with one site visit and the extensive resources previously compiled in our reference library. Calculations were

EXAMPLES OF FORENSIC WORK continued:

prepared on computer systems developed and maintained by Forensic Damage Consultants (\$291,000.00). A second look at the value of the structure was complete using the Marshall Swift System. Subsequently the property owner selected a contractor and they prepared a proposal. The next phase was to evaluate the contractor's proposal for the proper insurance loss protocol. Unit cost was not included on the contractor's submission, causing confusion in the determination of the proposals' accuracy (\$330,000.00). An assignment was given to evaluate, question the contractor of intentions and need for requested items. The cost submitted for the loss was also analyzed. The revised report figure was at (\$ 311.336.00). Authorization was give to Leonard J Paradise Sr. to negotiate a settlement price with the contractor (\$318,500.00). A successful conclusion to the negotiations of the scope to be included in the loss and the cost to complete was accomplished and an ACV check was issued on 11-1-2000. In May of 2001 the contractor and the property owner requested an extension of business interruption coverage until September or October of 2001. The claim was being made due to the construction having not been started, structural changes being made to the building and changes in ownership of the building. An assignment was issued to evaluate the loss this time for time to complete if the building was being replaced as it was meeting all time constraints of the area and Building Department requirements. Using commercial project scheduling software and Leonard J Paradise Sr. commercial construction experience a schedule was produced. The completion date for the project was determined to have been January 2001. This was meeting all building department review and permitting requirements. The offer originally made by the adjuster was until March 2001, the adjuster held to this date for adjustment.

Goldberg Furniture Stores, Crum and Forester Insurance, Auburn, Dewitt, Camillus and Syracuse. Labor Day Major Storm, Public Adjuster on the loss. The windstorm had blown the roof off of the Auburn Store, causing extensive water damage. In the Dewitt store the windows were blown out two sides causing wind damage throughout. The Camillus store suffered a partial roof blow off causing water damage in two areas. Finally the Syracuse location suffered a complete roof blow off causing extensive water damage to three floors. The Syracuse location was submitted by the Public Adjuster as a "Furniture Store", however it had not been used as such for several years. The interior was still built out as a display area and the Public adjuster requested the removal and replacement of the displays even though they were in disrepair and unused. Ordinance coverage was in effect on all locations. The original submission by the Public Adjuster was as follows: Dewitt \$32,370.00, Camillus \$90,314.00, Syracuse \$224,077.00, Auburn \$318,374.00. All locations had open items in the submission by the Public Adjuster; causing the ability to discuss the claim to be difficult. The assignment was to evaluate each location for damage due to loss and a cost to repair the damage. Camillus and Dewitt were settled immediately after our cost analysis was prepared, Dewitt \$14,864.00 and Camillus \$61,343.00. Computer aided 3D drawings were prepared for each location to provide exact area measurements. Roof replacement costs were prepared for the Syracuse and Auburn locations for the adjusters use in settlement of that issue. After a meeting with the Public Adjuster, Insurance Adjuster, and Leonard J Paradise Sr. the claim on the structure at the Syracuse Location was settled for \$138,474.00. The issue of code upgrades was left open due to the fact the repairs would not be completed in all reality. The code issue requires the work to be completed before the coverage is available. For the Auburn location, a settlement was reached at the same meeting for \$157,274.00 this was the figure prepared by Leonard J Paradise Sr. with an addition for the replacement of the ceiling grid not in the cost analysis prepared originally. The effective savings on these losses were Dewitt (\$17,506.00), Camillus (\$28,972.00), Syracuse (\$138,249.00) and Auburn (\$161,100.00) Totaling (\$345,827.00).

- Other projects include:
 - Marc Anthony Foods, Syracuse, Fire, St. Paul Insurance, Public Adjuster on the loss \$201,332.80 Cost Analysis
 - Valley View Apartments, Albany, Fire, St. Paul Insurance, Public Adjuster on loss \$143,000.00 Cost Analysis and Negotiations
 - Delphi Healing Arts, Water loss Selective Insurance, Report Cause
 - 4 Central Associates, Albany, Fire and Heavy smoke loss, St. Paul Insurance, Damage Assessment and Cost Analysis, \$105,736.00
 - Residential Contents Loss, Moving Damage, Syracuse, Chubb, High-end Furniture damaged by moving company, Evaluate for repair and replacement.

EXAMPLES OF FORENSIC WORK continued:

- A Very Nice Car Company, Syracuse, Water Loss, St. Paul Insurance, Report Cause, Roof Inspection and Report, Claim denied after report (ground water caused loss).
- Liberty Carpets, Rome, NY, Water Loss, Exchange Insurance, Salvage of goods and Cost Analysis of structural repairs.
- Chateau Inc. Rexford, NY, Golf Clubhouse, Waterloss after roof blow off, St. Paul Insurance, Public Adjuster on loss, Damage Assessment, Cost Analysis.
- Nazareth College, Rochester, NY, Major Water Loss, USFG, Facilitate clean up and repair of structures with Inrecon Inc.
- Ward Sales, Syracuse, Collapse of structure, Exchange Insurance, Facilitate cleanup, asbestos removal and Cost Analysis and Damage Assessment.
- 1329 Salina St. Inc., Syracuse, NY, Major Fire, St. Paul Insurance, Public Adjuster on loss, Cost Analysis, Damage Assessment.
- Northway Plaza, Travelers Insurance Offices, Albany, Water Loss, Business Interruption, Electronic phone system damage, For the Property Owner, Consult and Report on Emergency Clean up and Cause of Loss. \$900,000.00 loss
- ABC Special Events (hardware store), Buffalo, NY, Fire, St. Paul Insurance, Public Adjuster on loss, Damage Assessment and Cost Analysis for Structure.
- Fowler High School, Syracuse, NY, Wind and Water Loss, Kemper Insurance, Consulted on Microbial Conditions and Drying.
- Appliance Company, Syracuse, NY, Motor Vehicle Strike, State Farm Insurance, Cost Analysis and Damage Assessment.
- Upstate Office Liquidators Binghamton, NY, Roof Drain Failure, St. Paul Insurance, Roof Inspection and Cause for Subrogation Consult.
- Holiday Hotel, Camillus, NY, Roof Failure, Exchange Insurance, Roof Inspection, Report and Cost Analysis.
- Grant Motel, Auburn, NY, Roof Blow Off with Heavy Water Damage, Selective Insurance, Roof Inspection, Cost Analysis.
- Mussinger Real Estate (apartment house), Rochester, NY, Fire, St. Paul Insurance, Cost Analysis and Damage Assessment.
- Community Action Plan, Watertown, NY, Winter Storm Loss Single Ply Failure, USFG Insurance, Roof Inspection and Damage Assessment.
- Paramount Realty, Syracuse, Pipe Brake 4th floor with Asbestos Contamination, USFG Insurance, Coordinate Testing, Test for Adhesion of Fire Proofing on Steel Structure, Damage Assessment and Cost Analysis.
- El Chico Restaurant, Rome, NY, Hail Damage, St. Paul Insurance, Scope and Cost Analysis.
- Onondaga Community College Technical Building, Liability, Sign contractor screwed temporary sign into new warrantee covered commercial siding voiding warrantee. Hartford Insurance, Damage Assessment and Cost Analysis.
- St. Lawrence University, Canton, NY, Water Loss, Several Floors, USFG Insurance, Damage Assessment, Cost analysis, Facilitate Asbestos Tile Removal.
- Boys and Girls Club of Western New York, Binghamton, NY, Wind and Water Loss, St. Paul Insurance, Roof Inspection and Report, Cost Analysis of Roof Replacement, Damage Assessment of Interior.
- Empire Archive, Syracuse, NY, Fire, Hartford Insurance, Public Adjuster on loss, Cost Analysis and Damage Assessment.
- China Garden of Windom, Windom, NY, Fire, St. Paul Insurance, Two Public Adjusters on loss, Damage Assessment and Cost Analysis.

SUCCESSFUL SOOT TRACES:

- Latham Ventures, Albany, NY Pre-Manufactured office building one room fire, traced soot to remediate only insulation that was contaminated in lieu of remove and replace all underside roof insulation.
- Riverview Business Park, Fulton NY, Old Miller Brewery under selective demolition. Trash fire in warehouse area. PA submitted to clean entire area. Soot trace and mapping revealed most areas contaminated by Oxy-acetylene soot not organic material.

SUCCESSFUL SOOT TRACES continued:

- Everson Museum, Syracuse NY, Fire in basement kitchenette, contained to room of origin, PA claimed the entire structure needed to be cleaned. Soot tracing and mapping showed the entire structure was not in fact contaminated. Settlement reached on soot map.
- Residential structure, High end finishes and contents, extremely small fire in a toaster, insured claimed cleaning of the entire structure, antiques, paintings, furnishings, oriental carpets etcetera. Soot trace and Mapping in progress.

ACHIEVEMENTS:

- Assistant Fire Chief Marcellus Fire Rescue 2006-Retired 2007
- Fire Captain Marcellus Fire Department 2004-2006
- Certified Mold Remediation Supervisor American Indoor Air Quality Council (2002)
- Rescue Captain Marcellus Fire Department (2002-2004)
- Rescue Lieutenant Marcellus Fire Department (2001-2002)
- Microbial Remediation Technician (2001)
- National Institute of Fire Restoration Advisory Board (1996-97)
- Board of Directors Marcellus Fire Inc.
- Fire Captain, Marcellus Fire Department (1997-2001)
- Chairman of the Board, Marcellus Fire Department Inc. (1996)
- Fire Lieutenant, Marcellus Fire Department (1995)
- Firefighter of The Year, Marcellus Fire Department (1994-95)
- Outstanding First General Office, North East Region, (1994)
- Awarded Certified Restorer # 94 by the National Institute of Disaster Restoration (1992)
- Who's Who in America (1992)
- Syracuse, New York top 100 Companies (L.J.Paradise Construction Corp.) (1988)
- Board of Directors of the National Association of First General Dealers
- Founding Member of the National Association of First General Dealers
- New York State Exempt Fireman (1986)
- Rescue Lieutenant, Taunton Fire Department
- Second Degree Black Belt, Awarded by Sensei Peter Mussachio (1985)

RECOGNITIONS:

St. John's Episcopal Church Marcellus, NY (2002)
 Lakeside Fire Department (2000)
 Onondaga County Fire Chief's Association (1993 and 1998)
 Marcellus Fire Department (1994 and 2000)
 Clara Barton Society, Samaritan (1997 and 1998)
 Top 100 Companies Syracuse, NY, (1988)
 Taunton Fire Department (1977-78)

SPEAKING OR PUBLISHED WORKS:

- Property Loss Research Bureau, Orlando, Florida, Historic Building Losses (2007)
- Property Loss Research Bureau, San Antonio, Texas, Historic Building Losses (2005)
- Property Loss Research Bureau, Chicago, Illinois, Handling Historic Losses (2004)
- Property Loss Research Bureau, Orlando, Florida, Handling Historic Losses (2003)
- Association of Records Manager, Albany New York, Disaster Recovery (2002)
- Association of Record Manager of America, Chapter News Letter World Trade Center Collapse (2001)
- Association of Record Managers, Chapter Meeting, Document Restoration, Syracuse, NY (2000)
- Disaster Committee, Syracuse University, Bird Library, Disaster Preparation, (2001)
- Insurance Restoration, Lyons Club Syracuse Chapter, (1998)
- Letter to the editor , Fire Engineering, Brotherhood (1998)

SPEAKING OR PUBLISHED WORKS continued:

- Fire Restoration Through the Eyes of a Firefighter, Cleaning and Restoration Magazine (1996)
- National Institute of Disaster Restoration, Trends in Marketing Restoration, Toronto, Canada (1996)
- Fire Restoration Through the Eyes of a Firefighter, Claims Magazine (1995)
- Fire Restoration Through the Eyes of a Firefighter, First General Services News Letter (1995)
- National Institute of Fire Restoration, Large Scale Emergency Services
- Letters to the editor, Claims Magazine, Reply to "Allstate Letter" (1992)
- Letters to the editor, Claims Magazine, Reply to "Hanson's Letter" (1992)
- First General Enterprises Conference, Providing Emergency Services, Ft. Lauderdale, FL. (1991)
- First General Services News Letter, Multiple Articles, (1986,1983,1984)
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PROFESSIONAL SOCIETIES AND ASSOCIATIONS: (Past and Present)

American Indoor Air Quality Council
Association of Cleaning and Restoration Specialist
National Institute of Disaster Restoration
Waterloss Institute
National Institute of Restoration
Association of Restorers
Bio Recovery Association
Retail Contractors Association
New York State Fireman's Association
Western Section Line Officers Association
Onondaga County Fire Chief's Association
Onondaga County Volunteer Fireman's Association
National Association of First General Dealers
Past Member Syracuse Better Business Bureau
International Society of Appraisers
Association of Record Managers
International Council of Shopping Centers
New England Institute of Restoration and Cleaning
Clara Barton Society (Red Cross)
Association of Contractors and Fabricators
Claims Prevention & Procedure Council
United States Federation of Independent Business